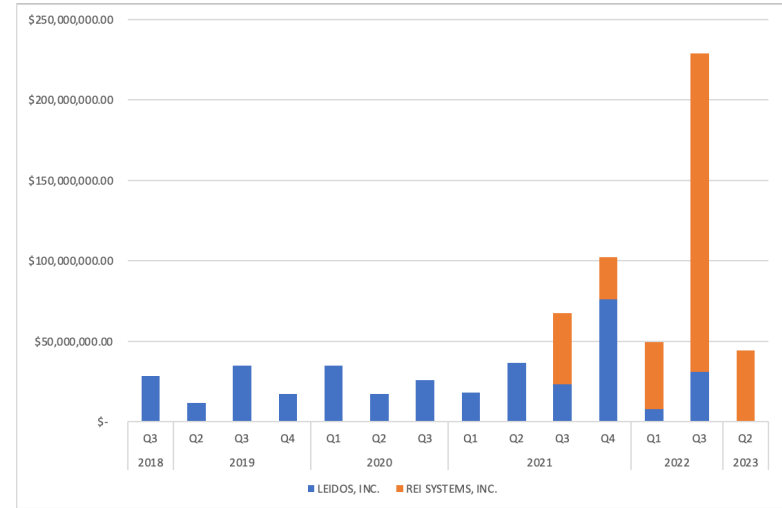


ODOS IV: ODOS II & III Incumbent Performance

ODOS II Incumbents

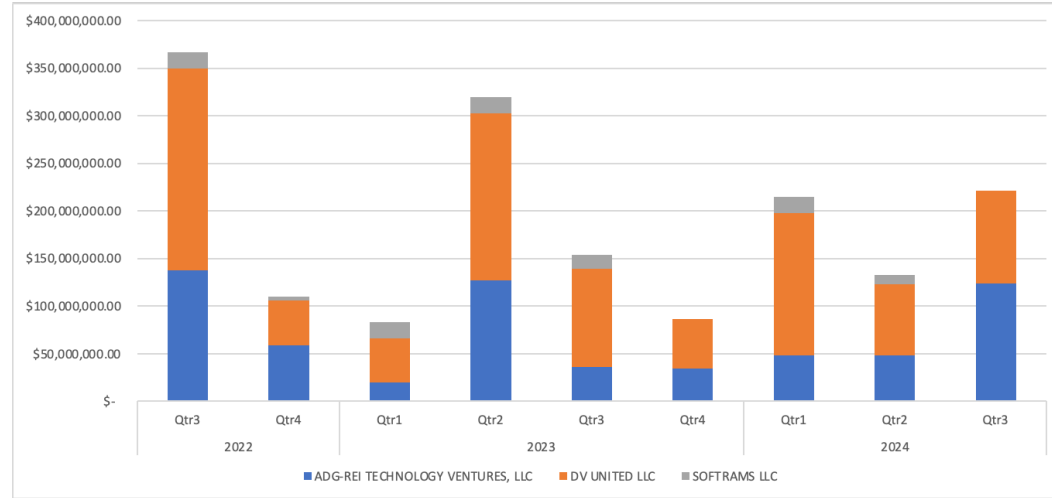
- **Performance Trends:**
- **LEIDOS, INC.:** Engaged in frequent but lower-value transactions.
- **REI SYSTEMS, INC.:** Engaged in fewer but higher-value transactions.
- **Contract Trend:** REI Systems acquired an ODOS II contract in 2021. From 2022 to 2023, the average contract value declined, indicating fewer complex contracts.
- **Strategic Difference:** LEIDOS focused on numerous smaller tasks; REI focused on larger, impactful projects.
- **Contract Structure:** Part of DHS EAGLE II IDIQ; different from ODOS III and anticipated ODOS IV.



Year	Total Obligated Amount	Change Total Obligated	Average Obligated	Change Average
2018	\$ 28,701,856.90		\$ 14,350,928.45	
2019	\$ 63,777,736.20		122% \$ 40,594,851.20	183%
2020	\$ 78,161,928.00		23% \$ 47,786,947.10	18%
2021	\$ 225,187,906.08		188% \$ 73,946,998.83	55%
2022	\$ 278,592,008.48		24% \$ 35,583,837.63	-52%
2023	\$ 44,340,168.76		-84% \$ 22,170,084.38	-38%

ODOS III Incumbents

- **Performance Trends:**
- **ADG-REI Technology Ventures:** Highest total and average obligated amounts, showing consistent performance.
- **DV United:** Significant transactions contributing notably to overall value.
- **Softrams:** Steady contributions but with lower average transaction values.
- **2023:** Increase in total and average obligated amounts, indicating expanded workload or significant tasks.
- **2024:** Decrease in total obligated amount but an increase in average transaction value, suggesting a shift towards higher-value transactions despite fewer tasks. This indicates a demand for more complex work and potentially increased incumbent bandwidth.



Year	Total Obligated Amount	Change Obligated Amount	Average Obligated	Change Average Obligated
2022	\$ 476,744,204.93		\$ 18,336,315.57	--
2023	\$ 642,795,546.70	35%	\$ 24,722,905.64	35%
2024	\$ 568,749,463.24	-12%	\$ 51,704,496.66	109%

Sources

DHS Office of Procurement Operations. (N.A.). Forecast record. Dhs.gov. Consulted July 16th 2024, from <https://apfs-cloud.dhs.gov/record/66162/public-print/>

Usaspending.gov. (N.A.). Usaspending.gov. Consulted July 16th 2024, from <https://www.usaspending.gov>